

|              |                                      |        |                    |                   |              |
|--------------|--------------------------------------|--------|--------------------|-------------------|--------------|
| <b>Dept:</b> | Alliant Energy Center of Dane County | 92     | <b>DANE COUNTY</b> | <b>Fund Name:</b> | General Fund |
| <b>Prgm:</b> | Conference Center                    | 512/00 |                    | <b>Fund No:</b>   | 1110         |

**Mission:**

The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

**Description:**

The Conference Center, which is located within the Exhibition Hall building, includes twelve meeting rooms with moveable walls, a boardroom, upper level lounge, common area atrium, commercial kitchen and a lobby area. Activities and functions conducted in this facility include, banquets, meetings, professional exams, accreditations, receptions, and seminars.

|                                       | Actual<br>2012   | Adopted<br>2013  | 2012 Carry<br>Forward | Board<br>Transfers | Budget<br>As Modified | 2013<br>YTD      | Estimated<br>2013  | Department<br>Request |
|---------------------------------------|------------------|------------------|-----------------------|--------------------|-----------------------|------------------|--------------------|-----------------------|
| <b>PROGRAM EXPENSES</b>               |                  |                  |                       |                    |                       |                  |                    |                       |
| Personal Services                     | \$236,347        | \$324,100        | \$0                   | \$0                | \$324,100             | \$80,411         | \$1,318,692        | \$253,500             |
| Operating Expenses                    | \$88,407         | \$96,400         | \$0                   | \$0                | \$96,400              | \$20,114         | \$82,842           | \$103,000             |
| Contractual Services                  | \$21,655         | \$20,600         | \$0                   | \$0                | \$20,600              | \$5,730          | \$22,449           | \$22,900              |
| Operating Capital                     | \$0              | \$0              | \$15,000              | \$0                | \$15,000              | \$0              | \$15,000           | \$0                   |
| <b>TOTAL</b>                          | <b>\$346,408</b> | <b>\$441,100</b> | <b>\$15,000</b>       | <b>\$0</b>         | <b>\$456,100</b>      | <b>\$106,255</b> | <b>\$1,438,983</b> | <b>\$379,400</b>      |
| <b>PROGRAM REVENUE</b>                |                  |                  |                       |                    |                       |                  |                    |                       |
| Taxes                                 | \$0              | \$0              | \$0                   | \$0                | \$0                   | \$0              | \$0                | \$0                   |
| Intergovernmental Revenue             | \$4,321          | \$3,900          | \$0                   | \$0                | \$3,900               | \$884            | \$5,919            | \$3,900               |
| Licenses & Permits                    | \$0              | \$0              | \$0                   | \$0                | \$0                   | \$0              | \$0                | \$0                   |
| Fines, Forfeits & Penalties           | \$0              | \$0              | \$0                   | \$0                | \$0                   | \$0              | \$0                | \$0                   |
| Public Charges for Services           | \$503,989        | \$502,500        | \$0                   | \$0                | \$502,500             | \$173,037        | \$540,572          | \$522,100             |
| Intergovernmental Charge for Services | \$0              | \$0              | \$0                   | \$0                | \$0                   | \$0              | \$0                | \$0                   |
| Miscellaneous                         | \$1,927          | \$2,900          | \$0                   | \$0                | \$2,900               | \$0              | \$2,900            | \$2,900               |
| Other Financing Sources               | \$0              | \$0              | \$0                   | \$0                | \$0                   | \$0              | \$0                | \$0                   |
| <b>TOTAL</b>                          | <b>\$510,237</b> | <b>\$509,300</b> | <b>\$0</b>            | <b>\$0</b>         | <b>\$509,300</b>      | <b>\$173,921</b> | <b>\$549,391</b>   | <b>\$528,900</b>      |
| <b>REV. OVER/(UNDER) EXPENSES</b>     | <b>\$163,829</b> | <b>\$68,200</b>  |                       |                    | <b>\$53,200</b>       |                  |                    | <b>\$149,500</b>      |
| <b>F.T.E. STAFF</b>                   | <b>2.400</b>     | <b>2.400</b>     |                       |                    |                       |                  | <b>2.400</b>       | <b>2.400</b>          |

| <b>Dept:</b>                          | Alliant Energy Center of Dane County | 92                 |                 |              |              |              |              |              | <b>Fund Name:</b>     | General Fund |
|---------------------------------------|--------------------------------------|--------------------|-----------------|--------------|--------------|--------------|--------------|--------------|-----------------------|--------------|
| <b>Prgm:</b>                          | Conference Center                    | 512/00             |                 |              |              |              |              |              | <b>Fund No.:</b>      | 1110         |
| DI#                                   | 2014 Base                            | Net Decision Items |                 |              |              |              |              |              | 2014 Executive Budget |              |
|                                       |                                      | 01                 | 02              | 03           | 04           | 05           | 06           | 07           |                       |              |
| <b>PROGRAM EXPENSES</b>               |                                      |                    |                 |              |              |              |              |              |                       |              |
| Personal Services                     | \$244,900                            | \$0                | \$1,200         | \$0          | \$0          | \$0          | \$0          | \$0          | \$246,100             |              |
| Operating Expenses                    | \$97,900                             | \$2,600            | \$2,500         | \$0          | \$0          | \$0          | \$0          | \$0          | \$103,000             |              |
| Contractual Services                  | \$22,500                             | \$0                | \$400           | \$0          | \$0          | \$0          | \$0          | \$0          | \$22,900              |              |
| Operating Capital                     | \$0                                  | \$0                | \$0             | \$0          | \$0          | \$0          | \$0          | \$0          | \$0                   |              |
| <b>TOTAL</b>                          | <b>\$365,300</b>                     | <b>\$2,600</b>     | <b>\$4,100</b>  | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$372,000</b>      |              |
| <b>PROGRAM REVENUE</b>                |                                      |                    |                 |              |              |              |              |              |                       |              |
| Taxes                                 | \$0                                  | \$0                | \$0             | \$0          | \$0          | \$0          | \$0          | \$0          | \$0                   |              |
| Intergovernmental Revenue             | \$3,900                              | \$0                | \$0             | \$0          | \$0          | \$0          | \$0          | \$0          | \$3,900               |              |
| Licenses & Permits                    | \$0                                  | \$0                | \$0             | \$0          | \$0          | \$0          | \$0          | \$0          | \$0                   |              |
| Fines, Forfeits & Penalties           | \$0                                  | \$0                | \$0             | \$0          | \$0          | \$0          | \$0          | \$0          | \$0                   |              |
| Public Charges for Services           | \$502,500                            | \$6,500            | \$13,100        | \$0          | \$0          | \$0          | \$0          | \$0          | \$522,100             |              |
| Intergovernmental Charge for Services | \$0                                  | \$0                | \$0             | \$0          | \$0          | \$0          | \$0          | \$0          | \$0                   |              |
| Miscellaneous                         | \$2,900                              | \$0                | \$0             | \$0          | \$0          | \$0          | \$0          | \$0          | \$2,900               |              |
| Other Financing Sources               | \$0                                  | \$0                | \$0             | \$0          | \$0          | \$0          | \$0          | \$0          | \$0                   |              |
| <b>TOTAL</b>                          | <b>\$509,300</b>                     | <b>\$6,500</b>     | <b>\$13,100</b> | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$528,900</b>      |              |
| <b>REV. OVER/(UNDER) EXPENSES</b>     | <b>\$144,000</b>                     | <b>\$3,900</b>     | <b>\$9,000</b>  | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$0</b>   | <b>\$156,900</b>      |              |
| <b>F.T.E. STAFF</b>                   | <b>2.400</b>                         | <b>0.000</b>       | <b>0.000</b>    | <b>0.000</b> | <b>0.000</b> | <b>0.000</b> | <b>0.000</b> | <b>0.000</b> | <b>2.400</b>          |              |

| NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE   |  | Expenditures | Revenue   | Revenue Over/(Under) Expenses |
|--|--|--------------|-----------|-------------------------------|
| <b>2014 BUDGET BASE</b>  |  | \$365,300    | \$509,300 | \$144,000                     |
| DI #   | AEC-CONF-1   |              |           |                               |
| DEPT   | Event Changes  |              |           |                               |
| This decision item reflects changes in events that have occurred over the last year for 2013 and the projected changes for 2014. |  | \$10,000     | \$6,500   | (\$3,500)                     |
| EXEC   | Approve as requested. Also, adjust salary and benefit lines to reflect savings related to a Voluntary Time Away program that employees have signed commitment letters to participate in for 2014 and adjust Health Insurance and related accounts to reflect a change in the County's health insurance that will no longer required an increased County contribution for individual Point of Service health plans. | (\$7,400)    | \$0       | \$7,400                       |
| ADOPTED  |  |              |           | \$0                           |
| NET DI # AEC-CONF-1  |  | \$2,600      | \$6,500   | \$3,900                       |

|              |                                      |        |                   |              |
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| NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE |  | Expenditures | Revenues | Revenue      |
|---|--|--------------|----------|--------------|
|   |  |              |          | Over/(Under) |
|   |  |              |          | Expenses     |
| DI #  | AEC-CONF-2      Inflation  |              |          |              |
| DEPT  | This decision item increases rental rates 4% and rental equipment and electrical rates 4%, as well as increases selected operating and contractual expenses by 3%. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses. | \$4,100      | \$13,100 | \$9,000      |
| EXEC  | Approved as Requested  | \$0          | \$0      | \$0          |
| ADOPTED   |  |              |          | \$0          |
| NET DI #    AEC-CONF-2  |  | \$4,100      | \$13,100 | \$9,000      |

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|--|--|--|--|--|

|                              |           |           |           |
|------------------------------|-----------|-----------|-----------|
| <b>2014 EXECUTIVE BUDGET</b> | \$372,000 | \$528,900 | \$156,900 |
|------------------------------|-----------|-----------|-----------|