

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY		Fund Name:	General Fund
Prgm:	Coliseum	508/00			Fund No:	1110

Mission:
The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
The Veterans Memorial Coliseum is a multi-purpose arena with 7,700 permanent seats and a capacity of 10,200. The Coliseum cost center identifies by category the direct revenue and expenses for the facility. Activities and functions conducted in the Coliseum include sporting & entertainment events, touring trade shows, conventions, motor sports events, consumer expositions, major livestock events, concerts, and retail sales events.

	Actual 2015	Adopted 2016	2015 Carry Forward	Board Transfers	Budget As Modified	2016 YTD	Estimated 2016	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$757,916	\$968,500	\$0	\$0	\$968,500	\$281,193	\$773,817	\$922,100
Operating Expenses	\$507,315	\$872,300	\$0	\$0	\$872,300	\$170,416	\$904,900	\$929,500
Contractual Services	\$240,393	\$290,000	\$0	\$0	\$290,000	\$154,525	\$296,000	\$250,000
Operating Capital	\$5,555	\$0	\$51,787	\$0	\$51,787	\$0	\$51,787	\$0
TOTAL	\$1,511,179	\$2,130,800	\$51,787	\$0	\$2,182,587	\$606,133	\$2,026,504	\$2,101,600
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$21,771	\$22,600	\$0	\$0	\$22,600	\$3,714	\$25,300	\$25,300
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$1,881,781	\$1,758,400	\$0	\$0	\$1,758,400	\$971,132	\$1,816,500	\$1,766,000
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$61,115	\$37,700	\$0	\$0	\$37,700	\$39,855	\$50,000	\$43,400
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$1,964,667	\$1,818,700	\$0	\$0	\$1,818,700	\$1,014,700	\$1,891,800	\$1,834,700
REVENUE OVER/(UNDER) EXPENSES	\$453,488	(\$312,100)			(\$363,887)			(\$266,900)
F.T.E. STAFF	5.300	5.300					5.300	5.300

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DI#	2017 Base	Net Decision Items							2017 Executive Budget	
		01	02	03	04	05	06	07		
PROGRAM EXPENDITURES										
Personnel Costs	\$973,900	\$18,300	\$0	(\$70,100)	\$0	\$93,200	\$0	\$0	\$1,015,300	
Operating Expenses	\$885,100	\$37,200	\$7,200	\$0	(\$1,100)	\$49,100	\$0	\$0	\$977,500	
Contractual Services	\$287,400	(\$40,000)	\$2,600	\$0	\$0	\$557,700	\$0	\$0	\$807,700	
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$2,146,400	\$15,500	\$9,800	(\$70,100)	(\$1,100)	\$700,000	\$0	\$0	\$2,800,500	
PROGRAM REVENUE										
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Intergovernmental Revenue	\$22,500	\$2,800	\$0	\$0	\$0	\$0	\$0	\$0	\$25,300	
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Public Charges for Services	\$1,758,400	\$175,600	\$27,000	\$0	\$0	\$700,000	\$0	\$0	\$2,661,000	
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Miscellaneous	\$37,700	\$5,700	\$0	\$0	\$0	\$0	\$0	\$0	\$43,400	
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$1,818,600	\$184,100	\$27,000	\$0	\$0	\$700,000	\$0	\$0	\$2,729,700	
REVENUE OVER/(UNDER) EXPENSES	(\$327,800)	\$168,600	\$17,200	\$70,100	\$1,100	\$0	\$0	\$0	(\$70,800)	
F.T.E. STAFF	5.300	0.000	0.000	0.000	0.000	0.000	0.000	0.000	5.300	

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
		2017 BUDGET BASE		\$2,146,400
DI #	AEC-COLS-1			
DEPT	Event Changes This decision item reflects the changes in events that have occurred over the last year for 2016 and the projected changes for 2017. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.	\$15,500	(\$10,900)	(\$26,400)
EXEC	Approve as requested. Also, increase and reallocate revenue based on anticipated event bookings and venue changes for 2017 that have occurred since the department submitted its budget request.	\$0	\$195,000	\$195,000
ADOPTED				\$0
NET DI # AEC-COLS-1		\$15,500	\$184,100	\$168,600

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NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-COLS-2 Inflation			
DEPT	This decision item increases rental rates 4% and rental equipment and electrical rates 4%, as well as increases selected operating and contractual expenses by 3%.	\$9,800	\$27,000	\$17,200
EXEC	Approved as Requested	\$0	\$0	\$0
ADOPTED				\$0
NET DI # AEC-COLS-2		\$9,800	\$27,000	\$17,200
DI #	AEC-COLS-3 Fund a 1.0 FTE Janitor I Position			
DEPT	Reductions in Overtime and LTE's to offset the costs to eliminate an unfunded Center Worker (Position #1679) and create a new, funded 1.0 FTE Janitor I 2017. The success of the New Holland Pavilions has stretched the capacity of the existing 2.0 full-time janitorial positions. Unlike the old barns, the New Holland Pavilions have a much higher demand for cleaning services to maintain the high level of customer service	(\$70,100)	\$0	\$70,100
EXEC	Approved as Requested	\$0	\$0	\$0
ADOPTED				\$0
NET DI # AEC-COLS-3		(\$70,100)	\$0	\$70,100
DI #	AEC-COLS-4 Debt Service			
DEPT		\$0	\$0	\$0
EXEC	Modify expenditures to reflect final calculation of 2017 County debt service.	(\$1,100)	\$0	\$1,100
ADOPTED				\$0
NET DI # AEC-COLS-4		(\$1,100)	\$0	\$1,100

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DI # AEC-COLS-5 SMG Coliseum Business Development			
DEPT	\$0	\$0	\$0
EXEC Increase anticipated revenues and expenses in the Coliseum to reflect the estimated first year impact of a contract with SMG for Coliseum Business Development Services.	\$700,000	\$700,000	\$0
ADOPTED			\$0
NET DI # AEC-COLS-5	\$700,000	\$700,000	\$0

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2017 EXECUTIVE BUDGET	\$2,800,500	\$2,729,700	(\$70,800)
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