

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY		Fund Name:	General Fund
Prgm:	Exhibition Hall	510/00			Fund No:	1110

Mission:
The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
The Exhibition Hall offers 100,000 square feet of continuous floor area plus approximately 30,000 square feet of lobby space. Activities and functions conducted in this facility include conventions, banquets, trade shows, consumer shows, antique shows and a variety of entertainment events such as dances, stage presentations and smaller concerts. Among the events that use the entire Hall are: World Dairy Expo, Midwest Horse Fair, Madison Area Builders Home Show, Deer and Turkey Expo, Dane County RV Show,, Quilt Show, Canoeopia, Garden Expo, and Madison Fishing Expo.

	Actual 2015	Adopted 2016	2015 Carry Forward	Board Transfers	Budget As Modified	2016 YTD	Estimated 2016	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$1,462,550	\$1,435,200	\$0	\$0	\$1,435,200	\$592,864	\$1,499,300	\$1,599,500
Operating Expenses	\$716,805	\$688,600	\$17,423	\$0	\$706,023	\$223,180	\$811,500	\$737,800
Contractual Services	\$107,742	\$94,000	\$20,000	\$0	\$114,000	\$22,158	\$115,800	\$92,100
Operating Capital	\$13,011	\$0	\$287,514	\$0	\$287,514	\$0	\$287,514	\$0
TOTAL	\$2,300,108	\$2,217,800	\$324,937	\$0	\$2,542,737	\$838,202	\$2,714,114	\$2,429,400
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$75,763	\$61,900	\$0	\$0	\$61,900	\$14,854	\$73,400	\$73,300
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$4,731,521	\$4,537,100	\$300,000	\$0	\$4,837,100	\$2,933,642	\$4,932,900	\$4,820,000
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$34,739	\$18,500	\$0	\$0	\$18,500	\$63,344	\$35,030	\$78,600
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$4,842,023	\$4,617,500	\$300,000	\$0	\$4,917,500	\$3,011,840	\$5,041,330	\$4,971,900
REVENUE OVER/(UNDER) EXPENSES	\$2,541,915	\$2,399,700			\$2,374,763			\$2,542,500
F.T.E. STAFF	10.800	10.800					10.800	10.800

Dept:	Alliant Energy Center of Dane County	92							Fund Name:	General Fund
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DI#	2017 Base	Net Decision Items							2017 Executive Budget	
		01	02	03	04	05	06	07		
PROGRAM EXPENDITURES										
Personnel Costs	\$1,440,000	\$159,500	\$0	\$0	\$0	\$0	\$0	\$0	\$1,599,500	
Operating Expenses	\$703,000	\$25,300	\$9,500	\$0	\$0	\$0	\$0	\$0	\$737,800	
Contractual Services	\$91,200	\$0	\$900	\$0	\$0	\$0	\$0	\$0	\$92,100	
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$2,234,200	\$184,800	\$10,400	\$0	\$0	\$0	\$0	\$0	\$2,429,400	
PROGRAM REVENUE										
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Intergovernmental Revenue	\$61,900	\$11,400	\$0	\$0	\$0	\$0	\$0	\$0	\$73,300	
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Public Charges for Services	\$4,537,100	\$32,100	\$129,400	\$0	\$0	\$0	\$0	\$0	\$4,698,600	
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Miscellaneous	\$18,500	\$60,100	\$0	\$0	\$0	\$0	\$0	\$0	\$78,600	
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$4,617,500	\$103,600	\$129,400	\$0	\$0	\$0	\$0	\$0	\$4,850,500	
REVENUE OVER/(UNDER) EXPENSES	\$2,383,300	(\$81,200)	\$119,000	\$0	\$0	\$0	\$0	\$0	\$2,421,100	
F.T.E. STAFF	10.800	0.000	0.000	0.000	0.000	0.000	0.000	0.000	10.800	

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2017 BUDGET BASE		\$2,234,200	\$4,617,500	\$2,383,300
DI #	AEC-XHAL-1			
DEPT	Event Changes			
This decision item reflects the changes in events that have occurred over the last year for 2016 and the projected changes for 2017. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.		\$184,800	\$225,000	\$40,200
EXEC	Approve as requested. Also, increase and reallocate revenue based on anticipated event bookings and venue changes for 2017 that have occurred since the department submitted its budget request.	\$0	(\$121,400)	(\$121,400)
ADOPTED				\$0
NET DI # AEC-XHAL-1		\$184,800	\$103,600	(\$81,200)

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NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-XHAL-2 Inflation			
DEPT	This decision item increases rental rates 4% and rental equipment and electrical rates 4%, as well as increases selected operating and contractual expenses by 3%. I	\$10,400	\$129,400	\$119,000
EXEC	Approved as Requested	\$0	\$0	\$0
ADOPTED				\$0
	NET DI # AEC-XHAL-2	\$10,400	\$129,400	\$119,000

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2017 EXECUTIVE BUDGET	\$2,429,400	\$4,850,500	\$2,421,100
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