

<b>Dept:</b>	Alliant Energy Center of Dane County	92	<b>DANE COUNTY</b>	<b>Fund Name:</b>	General Fund
<b>Prgm:</b>	Agricultural Exhibit Buildings	516/00		<b>Fund No:</b>	1110

**Mission:**

The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

**Description:**

The Agricultural Exhibit Buildings cost center identifies by category direct revenue and expenses for the New Holland Pavilions and the maintenance cost of asphalt surrounding these facilities. Activities and functions conducted in these facilities include consumer expositions, horse shows, livestock housing, shows and sales, trade shows and auctions. The facilities are rented as individual units for a specific function or in combination for larger events (attendance at World Dairy Expo, the Midwest Horse Fair, and the Dane County Fair exceeds 173,000 persons annually). These buildings serve in a complimentary role to the Arena, Exhibition Hall and Coliseum by providing important livestock exhibit space required by major events in those buildings.

	Actual 2015	Adopted 2016	2015 Carry Forward	Board Transfers	Budget As Modified	2016 YTD	Estimated 2016	Department Request
<b>PROGRAM EXPENDITURES</b>								
Personnel Costs	\$352,834	\$216,100	\$0	\$0	\$216,100	\$51,655	\$321,026	\$324,700
Operating Expenses	\$364,130	\$835,400	\$61,422	\$0	\$896,822	\$74,489	\$988,222	\$935,600
Contractual Services	\$32,023	\$28,300	\$0	\$0	\$28,300	\$9,643	\$31,800	\$29,400
Operating Capital	\$9,947	\$0	\$10,053	\$10,369	\$20,422	\$6,546	\$10,053	\$0
<b>TOTAL</b>	<b>\$758,934</b>	<b>\$1,079,800</b>	<b>\$71,475</b>	<b>\$10,369</b>	<b>\$1,161,644</b>	<b>\$142,333</b>	<b>\$1,351,101</b>	<b>\$1,289,700</b>
<b>PROGRAM REVENUE</b>								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$794	\$700	\$0	\$0	\$700	\$0	\$700	\$700
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$807,081	\$801,500	\$0	\$0	\$801,500	\$267,795	\$808,400	\$858,400
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$102,432	\$100,200	\$0	\$0	\$100,200	\$7,935	\$100,000	\$89,200
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>TOTAL</b>	<b>\$910,307</b>	<b>\$902,400</b>	<b>\$0</b>	<b>\$0</b>	<b>\$902,400</b>	<b>\$275,730</b>	<b>\$909,100</b>	<b>\$948,300</b>
<b>REVENUE OVER/(UNDER) EXPENSES</b>	<b>\$151,373</b>	<b>(\$177,400)</b>			<b>(\$259,244)</b>			<b>(\$341,400)</b>
<b>F.T.E. STAFF</b>	<b>1.200</b>	<b>1.200</b>					<b>1.200</b>	<b>1.200</b>

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DI#	2017 Base	Net Decision Items							2017 Executive Budget	
		01	02	03	04	05	06	07		
<b>PROGRAM EXPENDITURES</b>										
Personnel Costs	\$215,100	\$39,500	\$0	\$70,100	\$0	\$0	\$0	\$0	\$324,700	
Operating Expenses	\$835,400	\$93,400	\$6,800	\$0	\$0	\$0	\$0	\$0	\$935,600	
Contractual Services	\$29,200	\$0	\$200	\$0	\$0	\$0	\$0	\$0	\$29,400	
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
<b>TOTAL</b>	<b>\$1,079,700</b>	<b>\$132,900</b>	<b>\$7,000</b>	<b>\$70,100</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,289,700</b>	
<b>PROGRAM REVENUE</b>										
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Intergovernmental Revenue	\$700	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$700	
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Public Charges for Services	\$801,500	\$49,300	\$22,600	\$0	\$0	\$0	\$0	\$0	\$873,400	
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Miscellaneous	\$100,200	(\$11,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$89,200	
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
<b>TOTAL</b>	<b>\$902,400</b>	<b>\$38,300</b>	<b>\$22,600</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$963,300</b>	
<b>REVENUE OVER/(UNDER) EXPENSES</b>	<b>(\$177,300)</b>	<b>(\$94,600)</b>	<b>\$15,600</b>	<b>(\$70,100)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$326,400)</b>	
F.T.E. STAFF	1.200	0.000	0.000	0.000	0.000	0.000	0.000	0.000	1.200	

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue
				Over/(Under) Expenses
<b>2017 BUDGET BASE</b>		\$1,079,700	\$902,400	(\$177,300)
DI #	AEC-AGRI-1			
DEPT	Event Changes This decision item reflects the changes in events that have occurred over the last year for 2016 and the projected changes for 2017. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.	\$132,900	\$23,300	(\$109,600)
EXEC	Approve as requested. Also, increase and reallocate revenue based on anticipated event bookings and venue changes for 2017 that have occurred since the department submitted its budget request.	\$0	\$15,000	\$15,000
ADOPTED				\$0
NET DI # AEC-AGRI-1		\$132,900	\$38,300	(\$94,600)

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NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-AGRI-2 Inflation			
DEPT	This decision item increases rental rates 4% and rental equipment and electrical rates 4%, as well as increases selected operating and contractual expenses by 3%.	\$7,000	\$22,600	\$15,600
EXEC	Approved as Requested	\$0	\$0	\$0
ADOPTED				\$0
NET DI # AEC-AGRI-2		\$7,000	\$22,600	\$15,600
DI #	AEC-AGRI-3 Fund a 1.0 FTE Janitor I Position			
DEPT	Eliminate an unfunded Center Worker (Position #1679) and create a new 1.0, funded Janitor I position for 2017. The success of the New Holland Pavilions has stretched the capacity of the existing 2.0 full-time janitorial positions. Unlike the old barns, the New Holland Pavilions have a much higher demand for cleaning services to maintain the high level of customer service that is expected by customers, attendees and staff.	\$70,100	\$0	(\$70,100)
EXEC	Approved as Requested	\$0	\$0	\$0
ADOPTED				\$0
NET DI # AEC-AGRI-3		\$70,100	\$0	(\$70,100)
<b>2017 EXECUTIVE BUDGET</b>		\$1,289,700	\$963,300	(\$326,400)